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練習問題

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1年間無料アップデート

Exam : **HP2-E47**

Title : Selling HP Value Support Services

Version : Demo

1. How can HP Technology Services help customers optimize their IT infrastructure?
A. by implementing Factory Express Services
B. by rationalizing hardware and software support
C. by diversifying IT operations
D. by providing Performance Engineering Services
Answer: A

2. What does HP Insight Remote Support services provide to customers.?
A. insight into the integration of their business processes
B. 24 x 7 remote system monitoring and fast accurate problem solving
C. flexible portfolio of support options
D. remote, off-site repair and fast accurate network use assessments
Answer: B

3. How can HP Technology Services help your customers meet their business challenges?
A. by helping companies outsource their IT operations
B. by enabling processes that shorten time-to-market
C. by helping IT departments obtain the highest performing hardware
D. by enabling the introduction of new networking hardware
Answer: B

4. What are the contributions of HP Technology Services in developing a customer's IT strategy? (Select three.)
A. They help customers increase operations efficiency.
B. They help reduce reliance on IT.
C. They help customers accelerate service delivery.
D. They help customers accelerate adoption of tablet PCs.
E. They help customers move to local IT deployment.
F. They help customers enhance their operational flexibility.
Answer: A,C,F Explanation:

5. What is HP's response to the need for IT to enable success through evolving business models, technology advances, and a changing workforce?
A. enterprise-scale Windows deployment
B. high availability, UNIX based infrastructures
C. the Instant-On Enterprise
D. the HP Mission Critical Partnership
Answer: C

6. What is driving the need for HP Technology Services?
A. Localization and the growth of national business operations
B. the increasing need for smaller data centers
C. the increasing need for faster micro-processor speeds
D. the increase of on-line services and remote operations

Answer: D

7. What are the challenges for strategically managing virtualized IT environments? (Select two.)
A. security and system access issues
B. maintaining firmware, drive and software compatibility
C. the introduction of new mobile devices
D. optimizing desktop PC performance
E. the reduction of overall hardware prices
Answer: A,B

8. How does the customer pay for HP Proactive Select services?
A. Proactive Select Service Credits
B. on-off fixed payment
C. on a fault-by-fault basis
D. monthly contact payments
Answer: A

9. According to IDC how much can deployment of HP's Mission Critical Services reduce the cost of running mission critical IT?
A. 5%
B. 10%
C. 17%
D. 21%
Answer: C

10. In a HP Critical Service agreement, how quickly after the initial call to HP will a fault be repaired?
A. 1 hour
B. 6 hours
C. 12 hours
D. 48 hours
Answer: B