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# 問題集

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**Exam** : **700-101**

**Title** : Business Edition 6000 for Sales Engineers

**Version** : DEMO

1.Which three collaboration mechanisms increase customer satisfaction? (Choose three)
A.Flexible enhanced customer service processes
B.Attractive TV advertisements
C.Variety of customer communication channels
D.Effective mail and email communication
E.Frequent phone communication
F.Ability to access customer data from any device, anywhere
**Answer:** A, C, D
Reference:
http://www.cisco.com/en/US/netsol/ns1007/architecture.html

2.Which three Cisco Unified Communications and Collaboration applications are part of a basic Cisco Business Edition bundle? (Choose three)
A.Cisco Unity Connection
B.Cisco Unified Provisioning
C.Manager Business Edition
D.Cisco Unified Attendant Console
E.Cisco Unified Communications Manager
F.Cisco Unified Contact Center Express
**Answer:** A, B, E

3.In which layer of Cisco Unified Communications system architecture does Cisco Jabber reside?
A.Operations and serviceability
B.Applications and services
C.Networking
D.Call control
E.Call routing
**Answer:** A
Explanation:
Reference:
http://www.cisco.com/en/US/docs/voice_ip_comm/cucm/srnd/9x/ovapps.html (see figure 20-1.Cisco Jabber is a collaboration client)

4.Which four are advantages of a Cisco end-to-end architectural approach? (Choose four)
A.enhanced security
B.multiple protocols
C.any end-user device
D.multi-vendor
E.consistent experience
F.limited availability
G.unified policies
**Answer:** A, C, E, G

5.Cisco Business Edition 6000 supports five co-resident applications on the same Cisco UCS C220 M3

server.What is the maximum total vCPU and vRAM capacity that should be considered when deciding which co-resident applications will run on the same server?
A.12vCPU, 12 GB VRAM
B.8vCPU, 16GBvRAM
C.16vCPU, 8 GB VRAM
D.16vCPU, 16 GB VRAM
**Answer:** B
Explanation:
Reference:
http://www.cisco.com/en/US/docs/voice_ip_comm/cucm/BE6000/InstallationGuide/9_x/CUCM_BK_IA4BAD3A_00_installing-cisco-business-edition-6000_chapter_01.html (coresidency, see the first note)

6.Which three of these are business benefits of Cisco Business Edition 6000 virtualization? (Choose three.)
A.faster return on investment through server consolidation
B.applications deployed across multiple physical servers
C.fixed solution aligned with fixed business strategy
D.easy installation and upgrade
E.single physical server deployment
F.support for third-party management platforms
**Answer:** A, D, E

7.Which three elements are part of Cisco Prime Collaboration? (Choose three.)
A.Cisco Prime Advanced Reporting IE
B.Cisco Prime Infrastructure
C.Cisco Prime Unified Provisioning Manager
D.Cisco Prime Assurance
E.Cisco Prime Data Center Network Manager
F.Cisco Prime Network Control System
**Answer:** B, C, D

8.How many Cisco WebEx Meetings named hosts can be ordered in the Cisco WebEx Meetings promotional bundle at a promotional price?
A.20 named hosts
B.10 or 20 named hosts
C.10 named hosts
D.20 or 50 named hosts
**Answer:** B
Explanation:
Reference:
http://www.businessedition6000.com/ordering-guideCisco-Business-Edition-6000.pdf (page 10, 3rd bullet)

9.Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM, voice,

video, voice messaging, desktop sharing and conferencing services from any device?
A.Cisco WebEx Messenger client
B.Cisco AnyConnect client
C.Cisco Jabber client
D.Cisco Unified Personal Communicator client
**Answer:** C
Explanation:
Reference:
http://www.cisco.com/web/learning/le21/le39/docs/tdw163_prezo.pdf

10.Which three collaboration applications have to be purchased separately from basic Cisco Business Edition 6000 pre-installed applications? (Choose three)
A.Cisco Emergency Responder
B.Cisco Telepresence Video Communication Server
C.Cisco Unified Communications Manager
D.Cisco Unified Contact Center Express
E.Cisco Prime Unified Provisioning Manager Business Edition
F. Cisco Unity Connection
G.Cisco Unified Presence Server
**Answer:** A, B, D
Explanation:
Reference:
http://docwiki.cisco.com/wiki/Cisco_Business_Edition_6000 (see bullets 7, 9 and 10)