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練習問題

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1年間無料アップデート

Exam : **646-205**

Title : Cisco Sales Expert

Version : DEMO

1.What is A WAN?

A. A network that is restricted.to A single building ,A group of buildings, or even A single room

B. A. network that encompasses an entire city or metropolitan area and. connects multiple LANs

C. A network that connects client devices wirelessly using radio waves

D. A network that crosses metropolitan, regional, or national boundaries

Answer: B

2.Which network technology addresses these customer business needs: shrinking budgets and IT staffs, more complex networks, and an increased need for network security?

A. Optical network

B. Storage-area network (SAN)

C. Content delivery network (CDN)

D. Network management

Answer: D

3.What feature does the Partner E-Learning Connection provide?

A. Lists of training-partner class offerings

B. Hosted website that partners use to deliver e-learning to customers

C. Full versions of all Cisco technical-level classes

D. Flexibility, web-based knowledge and learning

E. Live instructor-led, web-based classes

Answer: D

4.Small businesses face unique customer challenges, which three challenges are small businesses looking to overcome? (choose three)

A. technical staffing

B. data center deployments

C. employee training

D. cost containment

E. operational efficiency

F. customer responsiveness

Answer: DEF

5.Which two Internet Protocol (IP) telephony devices are best categorized as infrastructure components? (Choose two.)

A. Call management software

B. Media Convergence Servers (MCSs)

C. Voice gateways

D. IP telephones

Answer: BC

6.Which cisco collaboration service will encourage true customer intimacy by quickly and proactively connecting people with the information, expertise and support that they need?

A. ip communications

B. conferencing

C. customer care

D. telepresence

E. messaging

Answer: C

7.Which Cisco collaboration product line will reduce TCO. Improve the user experience and productivity, and increase business relevance?

A. customer care

B. conferencing

C. messaging

D. telepresence

E. IP communications

Answer: E

8.Simplified guest access, comprehensive communication and collaboration, and optimized asset and network visibility are benefits of which type of Cisco deployment?

A. CiscoClouD Computing

B. Cisco RoutinganD Switching

C. Cisco Wireless

D. Cisco Conferencing

Answer: C

9.Which three benefits are provideD by the implementation of cisco c-series servers into A virtualized data center environment? (choose three)

A. blade-based deployments

B. enterprise-focused design

C. infiniband networking

D. cost-effective server

E. storage-intensive platform

F. extended memory support

Answer: DEF

10.How does a switch respond when it receives a message?

A. It reads the Layer-5 information and sends the message directly to the intended computer.
B. It reads the Media Access Control (MAC) address and broadcasts the message to all the computers that are connected to the switch.
C. It reads the Media Access Control (MAC) address and sends the message directly to the intended computer.
D. It reads the Layer-5 information and broadcasts the message to all the computers that are connected to the switch.
Answer: C

11.Internet Protocol videoconferencing (IP/VC) provides which two business benefits? (Choose two.)
A. Reduced travel time for instructors responsible for different geographic sites
B. Real-time discussions of patient information among remote medical teams
C. Improved morale and reduced turnover among employees who receive timely business Updates
D.Increased sales and customer satisfaction due to current product information disseminated simultaneously to a global sales force by headquarters
Answer: AB

12.Is an open standard promotes interoperability among the wireless client adapters and dial-in servers from different vendors.
A. WEP
B. HTTP
C. SSID
D. EAP
Answer: D

13.If A customers needed to load-balance across multiple data center. which Cisco product would the customer consider?
A. ACE Global Site Selector
B. Site Balancer
C. ISR Wide Area Acceleration Server
D. Nexus Site Balancer
E. ASR Virtual Balanced Network
Answer: A

14.Which device is used in wireless networks to send transmissions to a target area?
A. Optical fiber
B. Access point
C. Omni-directional antenna
D. Directional antenna

Answer: D

15.If A. small business customer required mobility to be delivered via multiple access points, which wireless portfolio of solutions would be the best choice?.

A. aironet

B. smallmultipro

C. small business pro

D. small business

Answer: C